Research output

Does the facilitator of a scenario development activity need substantive knowledge of the focal topic?

Improving the practical application of the Delphi method in group-based judgment: a six-step prescription for a well-founded and defensible process

Scenario analysis to support decision making in addressing wicked problems: pitfalls and potential

Making scenario interventions matter: exploring issues of power and rationality

Enhancing horizon scanning by utilizing pre-developed scenarios: analysis of current practice and specification of a process improvement to aid the identification of important 'weak signals'

Improving scenario methodology - theory and practice: Introduction to the special issue

'Branching scenarios' seeking articulated action for regional regeneration – a case study of limited success

Scenario Thinking: Preparing Your Organization for the Future in an Unpredictable World

Augmenting the Intuitive Logics scenario planning method for a more comprehensive analysis of causation

Use of expert knowledge to anticipate the future: issues, analysis and directions

Behavioural issues in the practical application of scenario thinking: cognitive biases, effective group facilitation, and overcoming business-as-usual thinking

A decision-analysis-based framework for analyzing stakeholder behaviour in scenario planning

The critical role of history in scenario thinking: augmenting causal analysis within the intuitive logics scenario development methodology

Promoting articulated action from diverse stakeholders in response to public policy scenarios: a case analysis of the use of 'scenario improvisation' method

**Delphi Method**

**Teaching scenario analysis: an action learning pedagogy**

**Decision Analysis for Management Judgment 5th ed**

**Preparing for the future: development of an ‘antifragile’ methodology that complements scenario planning by omitting causation**

**Does the intuitive logics method – and its recent enhancements – produce *effective* scenarios?**

**Scenario methodology: New developments in theory and practise: introduction to the special issue**

**Scenario method and stakeholder engagement: critical reflections on a climate change scenarios case study**

**Strategic and organisational determinants of sophistication in deployed sales force automation systems within three industry sectors in the UK**

**Does the Delphi process lead to increased accuracy in group-based judgemental forecasts or does it simply induce consensus amongst judgemental forecasters?**

**Improving the Delphi process: lessons from social psychological research**

**The Delphi technique: past, present and future prospects - introduction to the special issue**

**Scenario thinking: practical approaches to the future**

**Group-based judgmental forecasting: an integration of extent knowledge and the development of priorities for a new research agenda**

**Problematising international business futures through a ‘critical scenario method’**
The limits of forecasting methods in anticipating rare events

Non-receptive organizational contexts and scenario planning interventions: a demonstration of inertia in the strategic decision-making of a CEO despite strong pressure for a change

Decision making and planning under low levels of predictability: enhancing the scenario method

Structuring the decision process: an evaluation of methods in the structuring the decision process

Teaching scenario planning: lessons from practice in academe and business

Expert judgment of probability and risk

Decision analysis for management judgment

Sales force automation systems: an analysis of factors underpinning the sophistication of deployed systems in the UK financial service industry