Research output

Scenario planning and foresight: advancing theory and improving practice

A reflection on the mass production of scenarios in response to COVID-19

Does the facilitator of a scenario development activity need substantive knowledge of the focal topic?

Improving the practical application of the Delphi method in group-based judgment: a six-step prescription for a well-founded and defensible process

Scenario analysis to support decision making in addressing wicked problems: pitfalls and potential

Making scenario interventions matter: exploring issues of power and rationality

Enhancing horizon scanning by utilizing pre-developed scenarios: analysis of current practice and specification of a process improvement to aid the identification of important ‘weak signals’

Improving scenario methodology - theory and practice: Introduction to the special issue

‘Branching scenarios’ seeking articulated action for regional regeneration – a case study of limited success

Scenario Thinking: Preparing Your Organization for the Future in an Unpredictable World

Augmenting the Intuitive Logics scenario planning method for a more comprehensive analysis of causation

Use of expert knowledge to anticipate the future: issues, analysis and directions

Behavioural issues in the practical application of scenario thinking: cognitive biases, effective group facilitation, and overcoming business-as-usual thinking

A decision-analysis-based framework for analyzing stakeholder behaviour in scenario planning
The critical role of history in scenario thinking: augmenting causal analysis within the intuitive logics scenario development methodology

Promoting articulated action from diverse stakeholders in response to public policy scenarios: a case analysis of the use of 'scenario improvisation' method

Delphi Method

Teaching scenario analysis: an action learning pedagogy

Decision Analysis for Management Judgment 5th ed

Preparing for the future: development of an 'antifragile' methodology that complements scenario planning by omitting causation

Does the intuitive logics method – and its recent enhancements – produce "effective" scenarios?

Scenario methodology: New developments in theory and practise: introduction to the special issue

Scenario method and stakeholder engagement: critical reflections on a climate change scenarios case study

Strategic and organisational determinants of sophistication in deployed sales force automation systems within three industry sectors in the UK

Does the Delphi process lead to increased accuracy in group-based judgemental forecasts or does it simply induce consensus amongst judgemental forecasters?

Improving the Delphi process: lessons from social psychological research

The Delphi technique: past, present and future prospects - introduction to the special issue

Scenario thinking: practical approaches to the future
Group-based judgmental forecasting: an integration of extent knowledge and the development of priorities for a new research agenda

Problematizing international business futures through a 'critical scenario method'

The limits of forecasting methods in anticipating rare events

Non-receptive organizational contexts and scenario planning interventions: a demonstration of inertia in the strategic decision-making of a CEO despite strong pressure for a change

Decision making and planning under low levels of predictability: enhancing the scenario method

Structuring the decision process: an evaluation of methods in the structuring the decision process

Teaching scenario planning: lessons from practice in academe and business

Expert judgment of probability and risk

Decision analysis for management judgment

Sales force automation systems: an analysis of factors underpinning the sophistication of deployed systems in the UK financial service industry